

	Norlase ECHO	Iridex PASCAL	Why does this matter?
Size/Weight	< 3 lb (< 1.36kg)	< 170lb (< 77kg)	Less is more. ECHO's fiberless and ultra-compact design is economical and eliminates the large space requirements of PASCAL.
Scanning Technology	Micro-Electro-Mechanical System (MEMS)	Same galvanometers	ECHO eliminates the need for large laser consoles, additional delivery devices, and heavy instrument tables.
Tissue-Sparing Technology	MicroSec Mode (included at no extra cost)	MicroPulse (available for additional cost)	With ECHO, μ Sec mode is an included feature. Micro-second pulsing enables subvisible laser treatment.
User Interface	Modern, user-friendly interface on a sleek wireless Samsung tablet. Can be mounted to the right or left of your slit lamp.	Cluttered and complicated UI. Expensive, proprietary screen that is expensive to repair.	ECHO parameter settings are fully operable through the intuitive user interface. Parameter settings can also be adjusted via industry-first voice control.
Cost	Accessible price point for any practice size. The entire system is the size of your carry-on luggage and can quickly and easily ship FedEx overnight.	Cost-prohibitive. Large crate ships heavyweight freight. Requires an engineer/technician for on-site installation.	With ECHO, setup is simple and streamlined so you can do it yourself. And there's no need to pay \$1000s for shipping and installation.
Service/Support	If required, Norlase offers depot service and an overnight loaner.	PASCAL requires an on-site service visit, resulting in increased downtime.	Norlase helps you keep you up and running with responsive support and overnight service.