

	Norlase ECHO	Iridex PASCAL	Why does this matter?
<b>Size/Weight</b>	< 3 lb (< 1.36kg)	< 170lb (< 77kg)	Less is more. ECHO's fiberless and ultra-compact design is economical and eliminates the large space requirements of PASCAL.
<b>Scanning Technology</b>	Micro-Electro-Mechanical System (MEMS), a 2-dimensional mirror in an extremely small package.	Individual X & Y Axis Galvos	MEMS is reliable, industrially tested technology. It allows for miniaturization of ECHO and eliminates the need for a large laser console or table.
<b>Tissue-Sparing Technology</b>	µSec Mode included at no extra cost.	Micropulse® and Endpoint Management™ (EpM) available for additional cost.	With ECHO, µSec mode is an included feature.  Micro-second pulsing enables subvisible laser treatment.
<b>User Interface</b>	Modern, user-friendly interface on a sleek wireless Samsung tablet.  Can be mounted to the right or left of your slit lamp.	Bulky monitor with complex user interface is fixed to the right of the slit lamp.	ECHO parameter settings are fully operable through the intuitive user interface.  Parameter settings can also be adjusted via industry-first voice control.
<b>Cost and Installation</b>	Accessible price point for any practice size.  The entire system is the size of your carry-on luggage and can quickly and easily ship FedEx overnight.	Expensive.  Large crate ships heavyweight freight.  Requires an engineer/technician for on-site installation.	With ECHO, setup is simple and streamlined so you can do it yourself.  And there's no need to pay \$1000s for shipping and installation.
<b>Service and Support</b>	Norlase offers depot service and a loaner device to minimize downtime.	PASCAL requires an on-site service visit, resulting in increased downtime.	Norlase helps keep you up and running with responsive service and support.